



*taal volcanic,
up close and personal*

April 08, 2016

MS. MARIA SOPHIA B. VARLEZ
Senior Manager Corporate Communication Department
Philhealth

SUBJECT: Contract for Philhealth

Dear Ma'am,

Thank you for considering Club Balai Isabel for your upcoming event! We are honored to host your *(Event)*.

The event specifications as well detailed terms and conditions follow for our common reference:

1. Event Date(s): April 26-27, 2016 – First Batch

April 28-29, 2016 – Second Batch

2. Event Venue/s and Meal/s

Meal/s or Activities	Venues					
	Day 1 (April 25)	Day 2 (April 26)	Day 3 (April 27)	Day 4 (April 28)	Day 5 (April 29)	Day 6 (April 30)
Breakfast		47 PAX 10 PAX <u>15 PAX</u> 72 PAX	47 PAX 10 PAX <u>15 PAX</u> 72 PAX	47 PAX 10 PAX <u>15 PAX</u> 72 PAX	15 PAX <u>39 PAX</u> 54 PAX	15 PAX <u>39 PAX</u> 54 PAX
Am Snacks		47 PAX 10 PAX <u>15 PAX</u> 72 PAX	47 PAX 10 PAX <u>15 PAX</u> 72 PAX	15 PAX <u>39 PAX</u> 54 PAX	15 PAX <u>39 PAX</u> 54 PAX	
Lunch		47 PAX 10 PAX <u>15 PAX</u> 72 PAX	47 PAX 10 PAX <u>15 PAX</u> 72 PAX	15 PAX <u>39 PAX</u> 54 PAX	15 PAX <u>39 PAX</u> 54 PAX	
Pm Snacks		47 PAX 10 PAX <u>15 PAX</u> 72 PAX	47 PAX 10 PAX <u>15 PAX</u> 72 PAX	15 PAX <u>39 PAX</u> 54 PAX	15 PAX <u>39 PAX</u> 54 PAX	
Dinner	47 PAX	47 PAX 10 PAX <u>15 PAX</u> 72 PAX	47 PAX 10 PAX <u>15 PAX</u> 72 PAX	15 PAX <u>39 PAX</u> 54 PAX	15 PAX <u>39 PAX</u> 54 PAX	

Sales Office:
 Isabelle Royale Hotel & Suites
 4343 P. Valdez St., Makati City, Philippines
 [+63 2 8970229 / +63 2 393 8337]

Site Office:
 Talisay, Batangas, Philippines
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 mobile: +63 917 8721512]

Website:
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www.facebook.com/ClubBalaiisabel
 email: info@balaiisabel.com



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3. Event Package Price

Event Package Price							
Date	No. of Rooms	Rooms	Rate	No of Persons/ room	Total No. of Persons	No. of Nights	Total
April 26-30	1	Superior Room with View Full Board Meals	3,400.00	1	1	4	13,600.00
April 25-28	15	Superior Room	3,400.00	3	45	3	459,000.00
	1	Superior Room Full Board Meals	3,400.00	2	2	3	20,400.00
April 26-28	2	Superior Room	3,400.00	2	4	2	27,200.00
	2	Superior Room Full Board Meals	3,400.00	3	6	2	40,800.00
April 26-30	4	Superior Room	3,400.00	2	8	4	108,800.00
	2	Superior Room Full Board Meals	3,400.00	3	6	4	81,600.00
April 28-30	<u>13</u> 40	Superior Room Full Board Meals	3,350.00	3	<u>39</u> 111	2	<u>261,300.00</u>
TOTAL ROOM & MEAL CHARGES							PHP 1,012,700.00
FUNCTION ROOM (INDOOR VENUE) Regular Rate: PHP 60,000.00/day <ul style="list-style-type: none"> • Inclusive of Flowing Coffee, Water, • Basic Sound System with 1 wired and 1 wireless microphone • LCD Projector with Screen • Pads and Pencils • White Board with Marker • Classroom Set-up • Wifi Access • Free Electricity for the Laptops 							WAIVED

**Total Event Package Price/
Contract Amount**

PHP 1,012,700.00

Note: The above rates are inclusive of government taxes. Government taxes and municipality fees are subject to change without prior notice.

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PACKAGE INCLUSIONS:

- **Check-in venue** for group arrivals
- Use of our **3 Swimming pools (Kumintang Mega Pool, Terraza Infinity Pool w/ Slide & Talisay Garden Pool) - (Operating Hours 8am-10pm)**
- Use of **Basketball / Volleyball / Tennis / Badminton Courts** upon availability – Free for 1 HR during Daytime, regular rate in excess (100 / hr. Daytime) / (500 / hr. Night time) - (Date: _____ Time: _____)
- Free use of **Billiard Table & Darts** for 1 HR; regular rate in excess (100 / hr. Daytime) - (Date: _____ Time: _____)
- Use of our **Obstacle Course (Balikatan Camp)** for physical activities – Time Specific Reservation – (Date: _____ Time: _____)
- Use of our **Open Field Areas** inside the resort for outdoor physical activities upon availability.
- Rates are inclusive of government tax.
- All clients are subject to corkage fee & room service fees

Other Services Offered:

- Spa – Swedish Massage / Hilot
- Dr. Fish Foot Spa

**PHP 600/HR
PHP 350/HR**

Water Sports:

- Single-Seater - Kayak
- Jet Ski
- Banana Boat – Min Requirement of 5-6 PAX
- Taal Volcano Trekking – Boat ride (6 PAX)
- Horseback Riding at Taal Volcano Island
- Billiards & Darts
- Sports Gaming Court
- Bike Rental
- Hair Cut

**PHP 150/HR
PHP 3,500/HR
PHP 1,500/BOAT**

**PHP 3,300/BOAT
PHP 450/PAX
100/HR (DAYTIME)
500/HR (NIGHT TIME)
PHP 150/HR
PHP 150/PAX**

4. Payment Terms

Percentage of the Contract Price	Due On
100%	SENBILL

5. Payment Options

- Cash,
- Credit Card or
- Check subject to three working (3) days clearing

Payments may be deposited to:

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Account Name	Name of Bank	Branch	Account No.
Club Balai Isabel, Inc.	Banco De Oro (BDO)	J.P Rizal	2340179315
Club Balai Isabel, Inc.	BPI Family Savings Bank	Makati Ave.	6025-068155

Please advise us as soon as payment is made through our bank by sending us a faxed copy of your deposit slip to (02) 556-8442

Other Terms and Conditions:

1. The CLIENT shall pay any incidental and other additional charges incurred during the function over and above the contract price after the function or upon check-out of the group. The CLIENT may pay either in cash or through credit card acceptable to the RESORT.
2. Bills and other expenses incurred during the function which are not part of the package shall be charged to the individual guest on his/her personal account and must be paid upon consumption. All charge shall be included in the CLIENT master folio for inclusion in the billing statement.
3. Any loss or damage in the hotel's or resort's property during the use thereof by the CLIENT or the guests of the CLIENT shall be charged to and paid by the CLIENT immediately or upon check-out or the same shall be included in the master folio of the CLIENT.
4. For purposes of signing the charges (i.e., incidental food and beverage, rooms and other charges), the CLIENT hereby designates the following authorized signatories with their specimen signatures:

Names	Specimen Signatures
MS. MARIA SOPHIA B. VARLEZ Senior Manager Corporate Communication Department	

5. **Cancellation Charges:** If cancellation is made within thirty (30) days after contract signing and not less than one hundred twenty (120) days before the event, there will be no cancellation charges. However, Club Balai Isabel will charge a portion of the contract price for cancellations made as follows:

les Office:
ibelle Royale Hotel & Suites
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Number of days before the Event	Percentage of the Contract Price to be Charged
60 Days	60%
30 Days	80%
7 Days	90%
3 Days	100%

6. The RESORT shall generally accept an unforeseen increase in the number of guest's equivalent to only ten percent (10%) of the original guaranteed number of persons as indicated by the client. In cases where the resort may accept an increase over ten percent (10%), menus to be served shall be on Chef's Discretion.
7. **Standard check-in time is 02:00 PM and check-out time is 12:00 NN. Any extension will be charged an additional 50% of the Published Room Rate.**
8. In cases of unforeseen events or those beyond the control of the RESORT, the RESORT shall have the right to substitute, with or without notice, the function venue/space, the menu and the other amenities, as may be required under the circumstances.
9. The CLIENT assumes full responsibility for any and all damages, which may be caused by his/her guests and other invitees whether within the function space, or any part of the RESORT, without prejudice to the right of the CLIENT to seek reimbursement from the erring guests/invitees.
10. Left Over Food - The RESORT does not give any assurance or guaranty as regards the quality or freshness of the food served and were left over by the guests after the specified meal service period and/or after the end of the function. In this regard, the CLIENT knows that the RESORT does not encourage its guests to take out from the function any "left-over" food. The CLIENT, therefore, assumes full responsibility and holds the RESORT free from any and all liability arising out of "left over" food taken out and causing food poisoning, discomfort, damages or any other conditions unfavorable to the CLIENT.
11. The RESORT & its personnel shall not be liable for its inability to provide the facilities and services subject to this contract if such inability is due to fortuitous event or *force majeure* such as typhoon, flood, natural calamities, fire, war, workers' strikes or slowdowns, riots, civil disturbances, change of status of the Philippine government, and similar events which could not be foreseen. In such event, the CLIENT shall have the option to reset the date of the function but without any liability on the part of the RESORT to pay the damages or interest.

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12. The RESORT shall not be liable for damages resulting from physical injuries, death, loss or damage to guests or properties of the CLIENT while at the resort caused directly or indirectly by the CLIENT's other guests, the materials or goods brought -in by the CLIENT or guests of the CLIENT, or by the fortuitous event, force majeure or causes beyond the control of the RESORT.

We look forward to a memorable event!

Conforme: Signature over Printed Name			
For Club Balai Isabel		For the Client	
	March 22, 2016		
MONICA ELLA TIGAS Account Executive			MS. MARIA SOPHIA B. VARLEZ Senior Manager Corporate Communication Department
	March 22, 2016		
MYRA L. RAFER Sales Manager			

Contract revised as of: April 11, 2016

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